

Value-based Care Strategic Consulting

A Clear and Meaningful Vision for Success in Value-based Care

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With a unique breadth and depth of healthcare experience, Health Catalyst's value-based care consultants deliver expert guidance for payment and care transformation in your organization. We partner with your leadership to create a vision and strategy that align value across the components of your population health ecosystem; prioritize your best opportunities for revenue, cost, and quality improvement; and empower your organization to implement change in a coordinated way.



The problem

Health systems, ACOs, CINs, payers, and ambulatory delivery models typically begin their value-delivery quest by asking “What does value mean to our organization and patients, and how do we successfully deliver it?” Over time these interlocking entities—each with its own population-specific delivery model and its own goals for revenue, cost, and quality—seek clarity amid complexity, asking, “How do we develop and execute a coordinated plan across these interests?”

Our approach

The Value-based Care Strategic Consulting service delivers specialized support to help your leadership select and structure initiatives that balance short- and long-term risks, capitalize on meaningful opportunities, and position the organization for durable success in value-based care.

Intended Users

- VP of population health management
- Chief financial officer
- Chief clinical (nursing, medical) officers
- Chief information officer

Our team

Our diverse team of population health management experts—which includes clinicians, financial analysts, and operational experts—brings a wealth of industry insight and applied healthcare experience to each engagement, partnering with you to identify an optimal path to success in value-based care.

Success stories

For examples of how customers have used Health Catalyst products and services to improve outcomes, visit <https://www.healthcatalyst.com/knowledge-center/success-stories/>

Benefits and features

Broad perspective, specialized background. With a deep bench of clinical, financial, analytic, and operational expertise, our team is uniquely positioned to help organizations navigate the complexity of value-based care arrangements, learn from national best practices, and chart a rational course forward.

Technical savvy. Data and analytics form the basis of any successful value-based care strategy. Our team helps organizations integrate applications and data insights into strategy deployment workflows.

Flexible partnership . Tailored to the needs of your organization, most engagements include these elements:

- Evaluation: Survey and appraise your business and market environment, current operational and financial status, and organizational imperatives.
- Value mapping: Add context to data insights to find a path to measurable value across overlapping population health strategic plan components including ambulatory care, provider affiliation strategy, direct to employer delivery, and system-wide quality excellence.
- Strategic planning: Develop a clear vision and plan that positions your organization to realize revenue, cost, and quality goals.

Contact us

For more information on how Health Catalyst products and services can help your organization, please contact us:

- Reach out to your sales representative
- Call us at (855) 309-6800
- Email us at info@healthcatalyst.com

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