

Labor Management Consulting

Insight and expertise to optimize labor management

Type: Professional Service

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Labor Management Consulting is an expert-led service that facilitates a strategic and data-driven approach to understanding and improving healthcare labor costs, provider productivity, process efficiency, and workforce planning. The service delivers data, findings, and an executive report with recommendations and strategic direction to guide timing and scope for your labor management journey.



Intended Users

- Chief Financial Officer
- Chief Operating Officer
- Chief Clinical and Nursing Officers
- Clinical and operational directors
- Cost accountants
- Clinical and financial analysts

Our team

Our team is a diverse group of professionals—clinicians, financial analysts, and analytics and operational experts—steeped in the realities of value-based care and committed to ensuring that our client partners succeed in changing healthcare for the better.

Success stories

For examples of how customers have used Health Catalyst products and services to improve outcomes, visit <https://www.healthcatalyst.com/knowledge-center/success-stories/>

The problem

Labor costs are the single largest expense item for most hospitals, often exceeding 60% of net patient revenue. Organizations need to manage their labor spend to keep pace with revenues—but without a holistic view and a strategic approach, many leaders struggle to make changes that accommodate the complexity of healthcare and work to the benefit of staff and patients.

Our approach

Our team works with you to identify the specific quantitative and qualitative data and metrics you need to understand your system's labor needs, resources, costs, and efficiency. With decades of experience in healthcare finance and operations, our consultants deliver guidance to assemble and interpret timely and holistic views of labor utilization and productivity—revealing trends, variances, and drivers that help you manage labor more proactively and strategically.

Benefits and features

- **Flexible offering** designed to meet the needs of your healthcare system—from assessment and opportunity analysis to detailed operational reviews and improvement initiatives
- **Benchmarking** against industry standards and best practices, helping you gauge your performance and learn from forward-thinking organizations nationwide
- **Implementation and optimization** of labor-management systems, ensuring that you maximize ROI from your technology investment
- **Guidance from experts** with deep experience in healthcare labor, analytics, and process improvement who partner with you to devise and implement sustainable recommendations for short-and long-term gains

Contact us

For more information on how Health Catalyst products and services can help your organization, please contact us:

- Reach out to your sales representative
- Call us at (855) 309-6800
- Email us at info@healthcatalyst.com

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